

HELPING FLORIDA COMMUNITIES THROUGH BICYCLE TOURISM

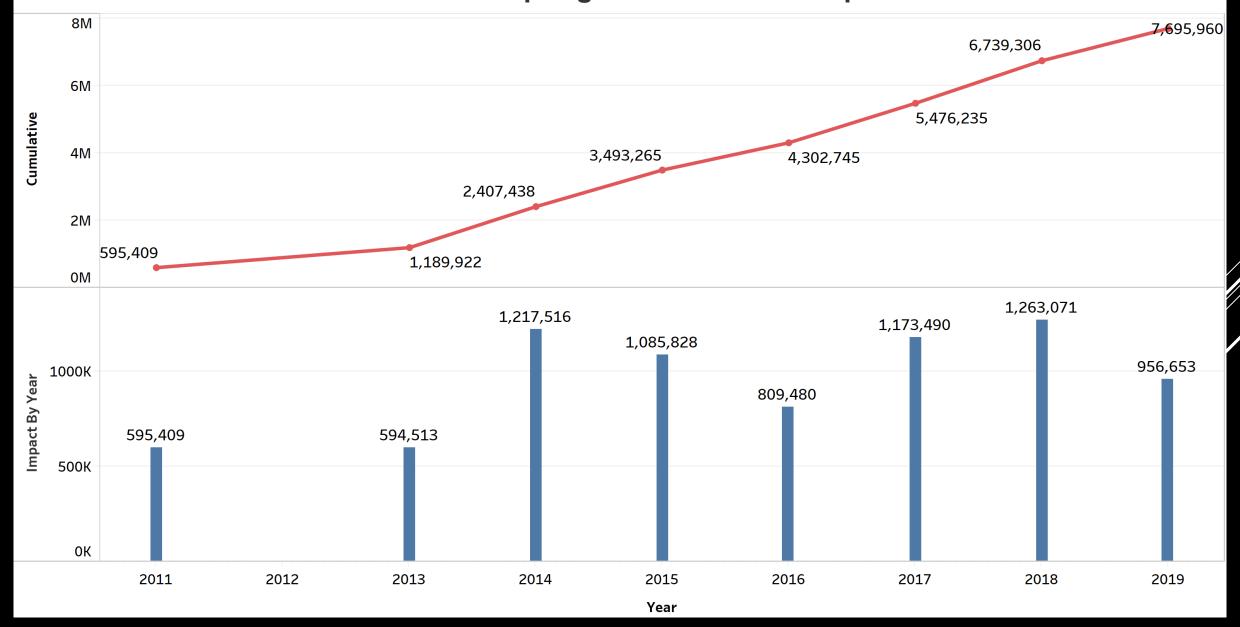
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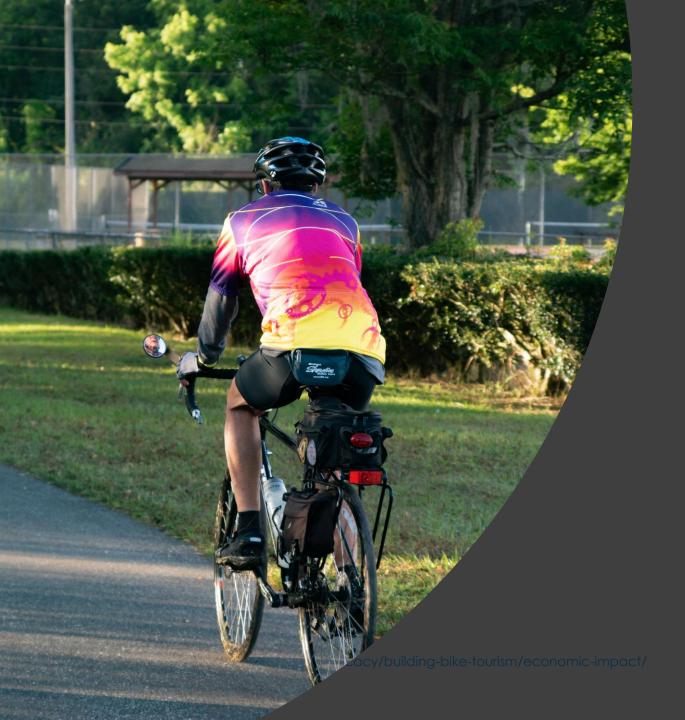


►Our mission is to help Florida communities improve their economic health, bicycle infrastructure, and safety through bicycle tourism.

BIKE FLORIDA

Bike Florida Spring Tour Economic Impact





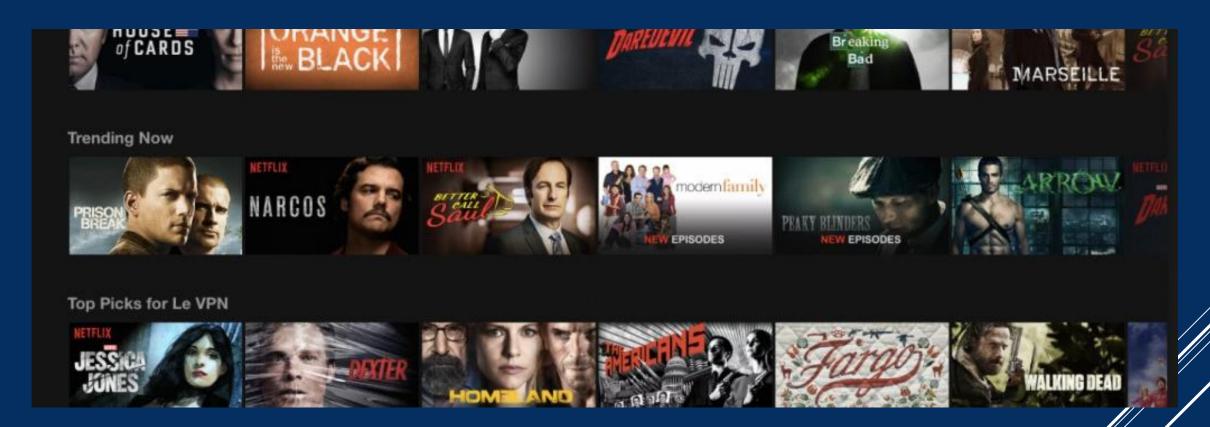
ECONOMIC IMPACT

\$83 BILLION ANNUALLY 848,000 JOBS \$198.7 BILLION SPENDING ► The global adventure tourism market was valued at \$ 586.3 billion in 2018, and is projected to reach \$1,626.7 billion in 2026

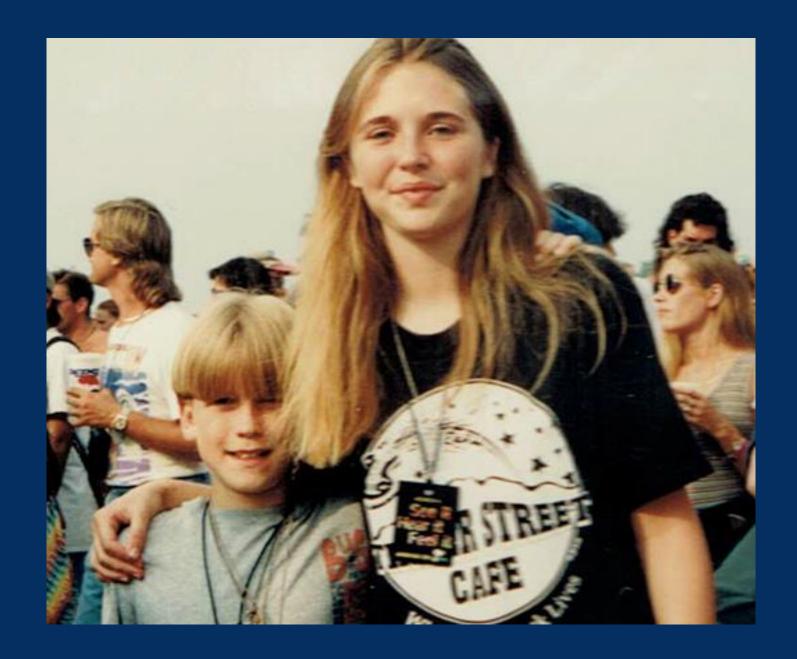


A DECLINING PIECE OF AN EXPANDING PIE?





Today





TODAY



TODAY







TODAY



'It's amazing, but kids today don't want hard copy anymore. This was the major mistake we all made.'

Gary DiCamillo in 2008, Polaroid's CEO from 1995 to 2001



"It is not necessary to change. Survival is not mandatory."

—W. Edwards Deming

"Change before you have to."

—Jack Welch

CHANGING MARKETS, DEMOGRAPHICS, BUSINESS MODELS

Consider:

Nike isn't in the shoe business.

Tesla isn't in the car business.

Red Bull isn't in the energy drink business.

WHAT
BUSINESS
ARE WE IN?

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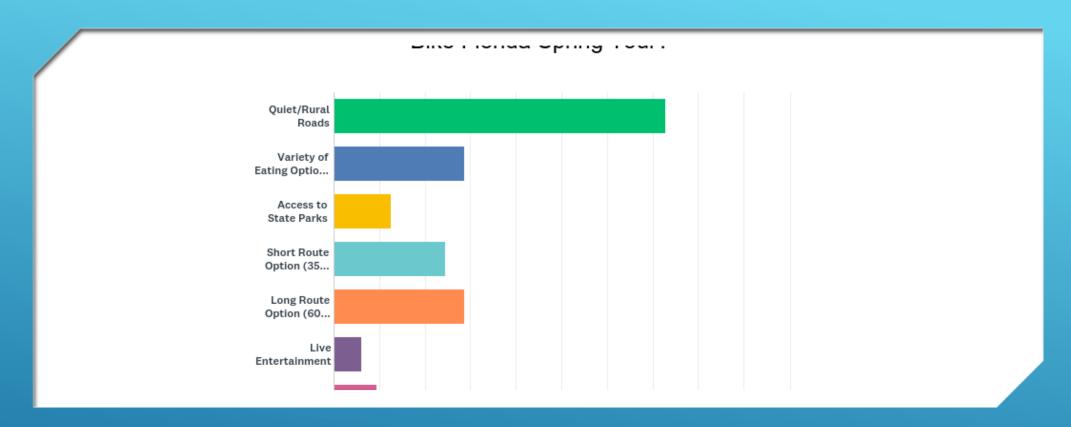
WHAT DOES THAT MEAN?



Dunedin:

From 35% storefront vacancy to 100% (with waiting list) after development of Pinellas Trail.

INFRASTRUCTURE = POSITIVE ECONOMIC GROWTH



INFRASTRUCTURE= SAFETY AND ENJOYMENT

Belgium: 10-meter tall tree-top bicycle path





Utrecht:

World's largest bicycle parking lot

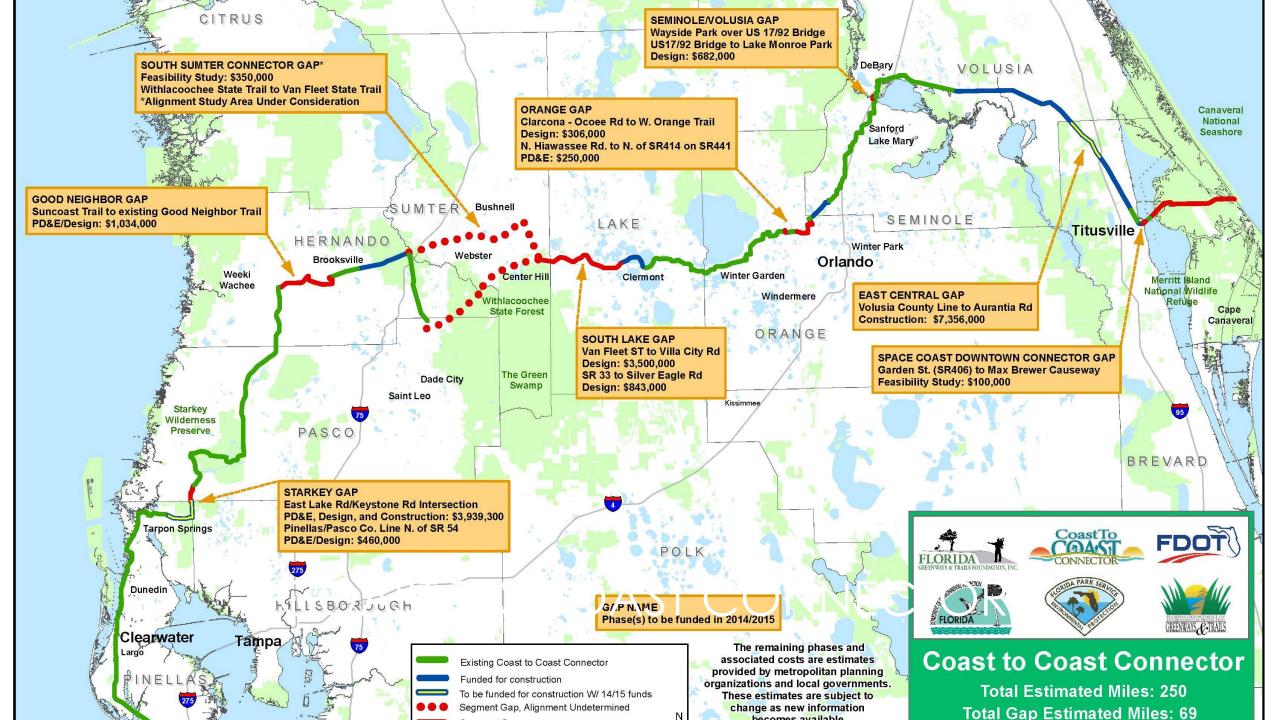


China: World's longest elevated bike path.

Belgium (again):
Cycling through Water













A VISION FOR FLORIDA

PLAN A

Put Spring Tour on Hold

More Community Outreach and Collaboration

Host First Annual Florida Bicycle Tourism Conference

Produce Three One Day Cycling Events

Launch Directory



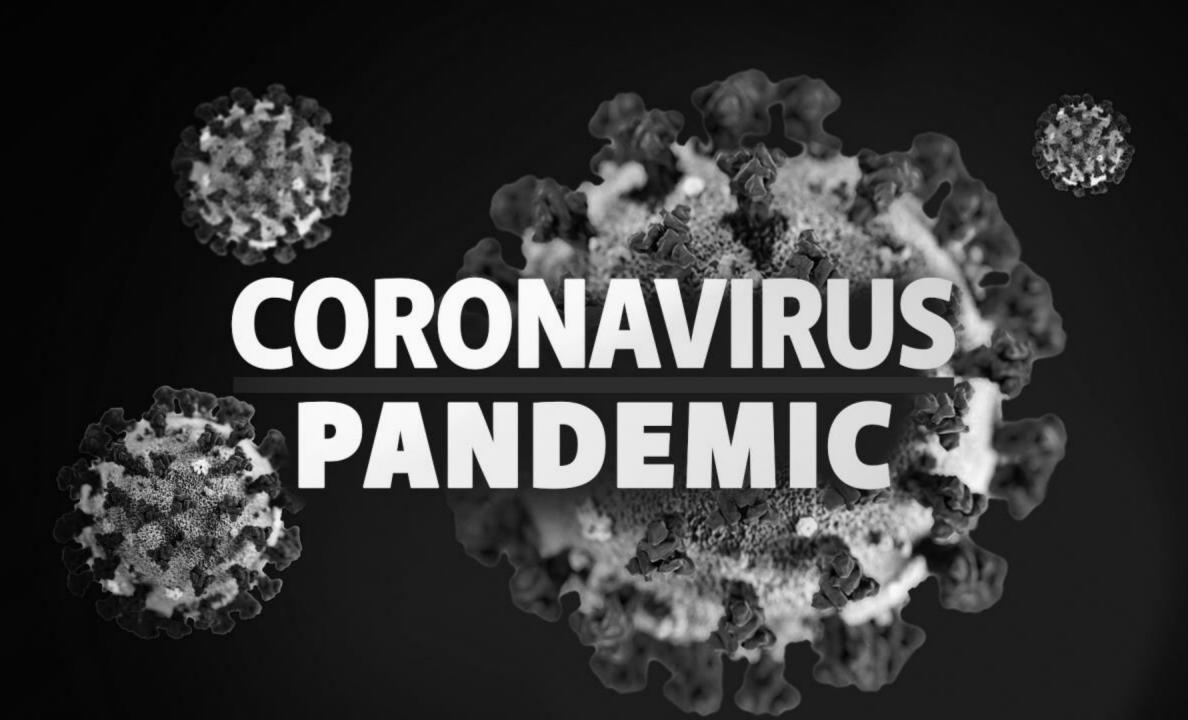
Adapt Directory

Begin Tourism Map

Trail Trifecta with St. Johns River to Sea Loop Alliance and City of Titusville

Build Partnerships with FDOT, MPOs, TPOs, and BPACs, DEP

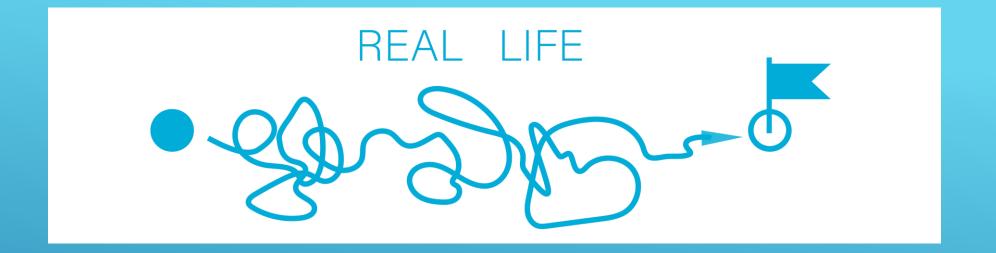
Outsource Event Management





▶ By the end of April:

- Loss of 6 million travel-related American jobs
- ▶ Double employment rate to 7.1%
- ▶\$910 billion hit to US economy from decrease in travel
- ► Total travel spending decrease of 78% with loss of \$410



Quarantine

Volunteer Time!

Project you've always wanted to get done time!

Work from home time, i.e. you don't have to wear pants to work time!

Nations turn inwards
Microtourism

Recession

Microtourism

Change in human behavior
Microtourism

New normal

Not sure, but we need to be ready!



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